

Country Christmas at the Fair

Dear Interested Participant:

This year's "Country Christmas at the Fair" dates span three weekends: Friday, November 27, 2-7 PM and Saturday, November 28 and Sunday, November 20, 10 AM to 3 PM; Saturday, December 5 and Sunday, December 6, 10 AM to 3 PM and Saturday December 12 and Sunday, December 13, 10 AM to 3 PM.

Country Christmas has continued to grow over the years and, while some individual vendor space is available, it will remain primarily the traditional blended showroom in the 4H building, where antiques, collectibles, and quality handmade gifts will be combined for sale. Decorated gathering baskets will be available at the door for holiday shoppers and sales will be handled by cashiers, as in the past. We always encourage volunteer help with decorating or sales. Set-up for individual vendors will be on Fridays prior to the weekend, by pre-arrangement with the committee (see below), except for the Thanksgiving weekend, which will set up the previous Friday so we can all enjoy Thanksgiving. For those vendors not desiring an individual space you may drop off your priced merchandise on the appropriate set-up day and items will be placed in blended displays for sale.

The fee for an individual vendor space is a fee of \$15 per weekend or \$40 for all 3 weekends. The fee for the blended show is \$10 per weekend. The commission remains %15 of all sales.

The Island County Fair Association will be serving homemade soup and pie in a cozy atmosphere for relaxation and visiting with friends and neighbors. As always, we will have tasty packaged food offered by area vendors.

"Country Christmas at the Fair" organizers and volunteers receive no money for their efforts. All earnings, after advertising and other expenses, go to the Island County Fair Association, earmarked for scholarships, fairground improvements and projects.

PREPARATION

The most effective way to enhance sales for everyone is to ensure that all merchandise offered for sale meets our holiday theme and quality standard. Please include a photograph and general description of the kinds of items you will be selling with your entry form, and mail it by October 31, 2009.

A registration fee of \$10 per weekend for the blended sale or \$15/weekend (\$40 for all 3 weekends) for the individual vendor space is due with your entry form. The entry fees for the individual vendor spaces must be prepaid with NO REFUNDS. Spaces are a minimum of 6' X 6' and will be assigned on first come basis as applications are received.

Each vendor participating must use a sales number. Use tags CLEARLY MARKED WITH YOUR VENDOR SALES NUMBER and merchandise price, and attach tags to all merchandise securely. A suggestion for your vendor number is to use your initials with the last 2 digits of your phone number unless you have a number that you always use.

Merchandise for the blended displays must be tagged and turned in by Friday, November 20 (if you are doing the first or all weekends). You may drop off your sale items at the fair office between 11 a.m. and 2 p.m. Monday, Wednesday, or Friday. If you need to make alternate arrangements or have any questions call the fair office 360-221-4677 or Barb Pearson at 360-632-1931

ADVERTISING

"Country Christmas at the Fair" will be advertised in newspapers and with posted flyers. The event is listed in an online calendar of events. We encourage participants to help spread the word, and we will have flyers available for your use if you wish.

PAYMENT & PICK-UP

Net payment (less the commission) will be made by the Fair Association treasurer within two weeks of the sale date. Unsold merchandise and display items must be picked up by Monday, December 14 between 11 a.m. and 2 p.m. unless other arrangements have been made.